



## Biography

### Gregory S. Segall

Vice President

Greg has been serving the needs of Alper Clients since 2001. He is a Certified Risk Manager (CRM), and specializes in designing cost-effective risk management programs.

With over 20 years of insurance and loss control experience, Greg has developed cost-containment strategies for a variety of manufacturers and distributors, as well as proprietors in the food service industry. He serves as a guest lecturer and panelist on a wide variety of risk management topics.

Prior to joining Alper Services, Greg earned hands-on experience as a Senior Loss Prevention Specialist for a national insurance carrier focused primarily on manufacturing and assisted living facilities. During his career as a risk manager for a large national electronics manufacturer, he redesigned their entire risk management program, achieving significant premium savings. Greg also served as the National Insurance Program Director for CNA Insurance. There, he leveraged his risk management expertise to design industry-specific insurance guidelines and coverages.

Greg holds a B.S. in Occupational Safety and Health and Exercise Science from Illinois State University. He also is a founder and president of the Chicago Business Resource Group (CBRG), a dedicated network of individuals who serve middle market businesses.

“Fundamental risk management is no longer enough to control cost in today's marketplace... companies must go beyond the fundamentals to capitalize on all savings opportunities.”

Greg Segall